

Your global partner in sustainable,
experience-rich travel

intrepidmc.com





Bundi Palace, India

INTRODUCING

Intrepid Destination Management Company

Intrepid DMC is your trusted destination management company, operator and product developer in more than 90 countries across Africa, Asia, Europe and Latin America.

Our core purpose is to: Create, Innovate and Deliver Sustainable, Experience-Rich Travel. This means we offer immersive experiences designed by our local experts on the ground that not only will your customers love, but that are socially and environmentally responsible as well.

In consultation with you, we ensure every itinerary is perfectly suited for your customers' needs, whether they're cycling Croatia's coastline or exploring the medinas of Marrakech. All our local leaders are trained in first aid, crisis management and altitude safety and our hotels, vehicles and activities are audited regularly to ensure they meet international standards. We operate with full public liability insurance and OH&S policies and have rigid risk mitigation and emergency procedures, so your product is delivered safely.

CREATE.

A portfolio of thousands of experiences allows us to design and create those moments of surprise and delight that your travellers will talk about for years to come.

INNOVATE.

We've built our reputation on our spirit of innovation. In consultation with your brand, we ensure every itinerary is perfectly suited for your clients using our unbeatable combination of destination expertise and insight into the latest travel trends.

DELIVER.

This is our guarantee to you, your brand and your traveller. We will deliver sustainable, experience-rich travel to your clients, allowing them to fully engage with local cultures.

Why choose Intrepid DMC?

Our business is global, but our expertise is local, with innovative products operated by our experienced teams in-destination. Each year we create and deliver incredible travel experiences in more than 90 countries.



WORLDWIDE OPERATIONS

Our worldwide network of offices crosses 90+ countries. Each offers in-depth local expertise, innovative regional products and exceptional delivery.



THINK LOCAL, ACT GLOBAL

Our business structure has local expertise and global knowledge that delivers the best of international standards with up to date, in depth knowledge of what's happening on the ground.



B2B PARTNERSHIPS

Our B2B account management service offers a long-term, established partnership based on capability, transparency and trust. We deliver consistency across products and destinations.



SAFETY

Our leaders are trained in first aid, crisis management and altitude safety. We audit our hotels, activities and vehicles so they meet globally accepted standards.



SECURITY

We operate with full public liability insurance and OH&S policies, and have rigid risk mitigation and emergency procedures so your product is delivered safely.



RESPONSIBLE

As a market leader in the area of sustainable tourism practices, our in-house Responsible Business team has drafted and implemented best practice policies on tourism regarding the environment, local communities, wildlife, volunteering and more.



Inca Trail, Peru



Berber Camp, Atlas Mountains, Morocco

Travel Styles

No matter how your clients are travelling and who they're travelling with, we can put together an itinerary that perfectly suits their needs - whether they've joined a group departure or are looking for a private tour.

Additionally, we can create trips suited to family groups, including young children; trips for school or university groups, and even trips especially for female travellers. We only work B2B and will never market directly to your client.



GROUP SERIES

For brands looking for regular scheduled departures of their branded itineraries. The destinations, style of travel and regularity of departures is up to you.



PRIVATE GROUPS

One off private group departures can be tailor made for you in any of our regions around the world.



EDUCATION

Our education itineraries are designed to combine cultural immersion or physical activity along with study opportunities that are out of the ordinary.



FAMILY

We can create specific itineraries to cater for families of all shapes and sizes. These itineraries generally move at a slower pace to others, with more time to relax as well as take in the sights.



WOMEN

These unique itineraries are designed for and led by women. They encompass special cultural experiences that are only available to women such as taking part in women's only ceremonies or visiting the residents of a women's artisan co-op.

Experiences

We deliver high-quality, value-based, sustainable experiences across a broad range of travel categories.



CULTURAL ADVENTURE

Discover a region's historic, cultural, religious and culinary insights.



WILDLIFE

Visit national parks and remote regions and go on wildlife safaris and marine journeys.



FOOD & DRINK

A wide offering of culinary experiences can be delivered by our expert, local 'foodie' guides and leaders.



WELLNESS

Yoga, meditation or a soak in natural hot springs: experiences that nurture mind, body and spirit are becoming increasingly sought-after.



CYCLING

High end bicycle fleets serviced by expert mechanics & with tour support vehicles throughout some of the most spectacular cycling terrain on earth.



WALKING & TREKKING

Full trekking capabilities with fully qualified mountain guides supported by our own hiking and camping equipment.



SPECIAL INTEREST

From bird-watching to battlefields, we will work on each itinerary to find the experts and experiences to suit.



COMMUNITY EXPERIENCES

We develop experiences that give clients a genuine insight into the life of local people, helping to spread tourism dollars back to grassroots communities.



Jokularson Glacier Trek, Iceland

Our tour leaders

Our tour leaders are the best in the business. At Intrepid DMC, we know the power of a great tour leader to make a trip extraordinary - our partners love to work with us because they know this too. We're incredibly proud of our leaders and the amazing service they provide, truly bringing a destination to life for your customers.

So, what makes our leaders so great?



BRAND AMBASSADORS

Our leaders are not just running a trip for your brand: they are your brand. They embody your brand values on the ground, which is why we're committed to providing the perfect leader for your itinerary.



SUPERPOWERS

We call them the seven leader 'superpowers' - the traits all our tour leaders share. Our leaders are passionate, organised, excellent communicators, approachable, adaptable, responsible and always go above and beyond for your customers.



HEALTH & SAFETY FIRST

Nothing is more important to our leaders than the health and safety of your customers. Our leaders will only ever run activities that have been safety-assessed by our local teams, and all are trained in first aid.



INDUSTRY-LEADING TRAINING

No matter where they are in the world, all leaders complete the same comprehensive training course, designed & run by our global team which covers topics as diverse as group dynamics, responsible travel and incident management.



100% LOCAL

All our tour leaders are local, not only making them destination experts, but fluent in the local language. They're able to offer unique cultural insights that make a trip truly special for your customers.



MOTIVATED TO SUCCEED

All leaders receive ongoing training and support to ensure they're delivering the best travel experience possible for our customers. Every year we fly our top-performing leaders to our Global Summit in Australia in recognition of their outstanding efforts.



HEND MAGDY

EGYPT

"I hope that my customers think of me more like a friend than their tour leader. I always like to take them to local places like coffee shops where we can chat together and share stories."



SAMPATH KULATHUNGE

SRI LANKA

"Being a tour leader is very rewarding. When we get positive feedback from our travellers, there's nothing better than knowing you helped them to have an amazing time in Sri Lanka."



BEATRIZ QUIROS

SPAIN

"My favourite moment with my travellers is always seeing the looks on their faces when they see an incredible site, such as the Alhambra palace in Granada. No matter how many times I've visited before, I never get tired of it."



ANA HUERTA

ECUADOR

"I decided to become a tour leader because I love my country with all my heart. Through tour leading I get to enjoy so many beautiful places, and to meet awesome people from all over the world."

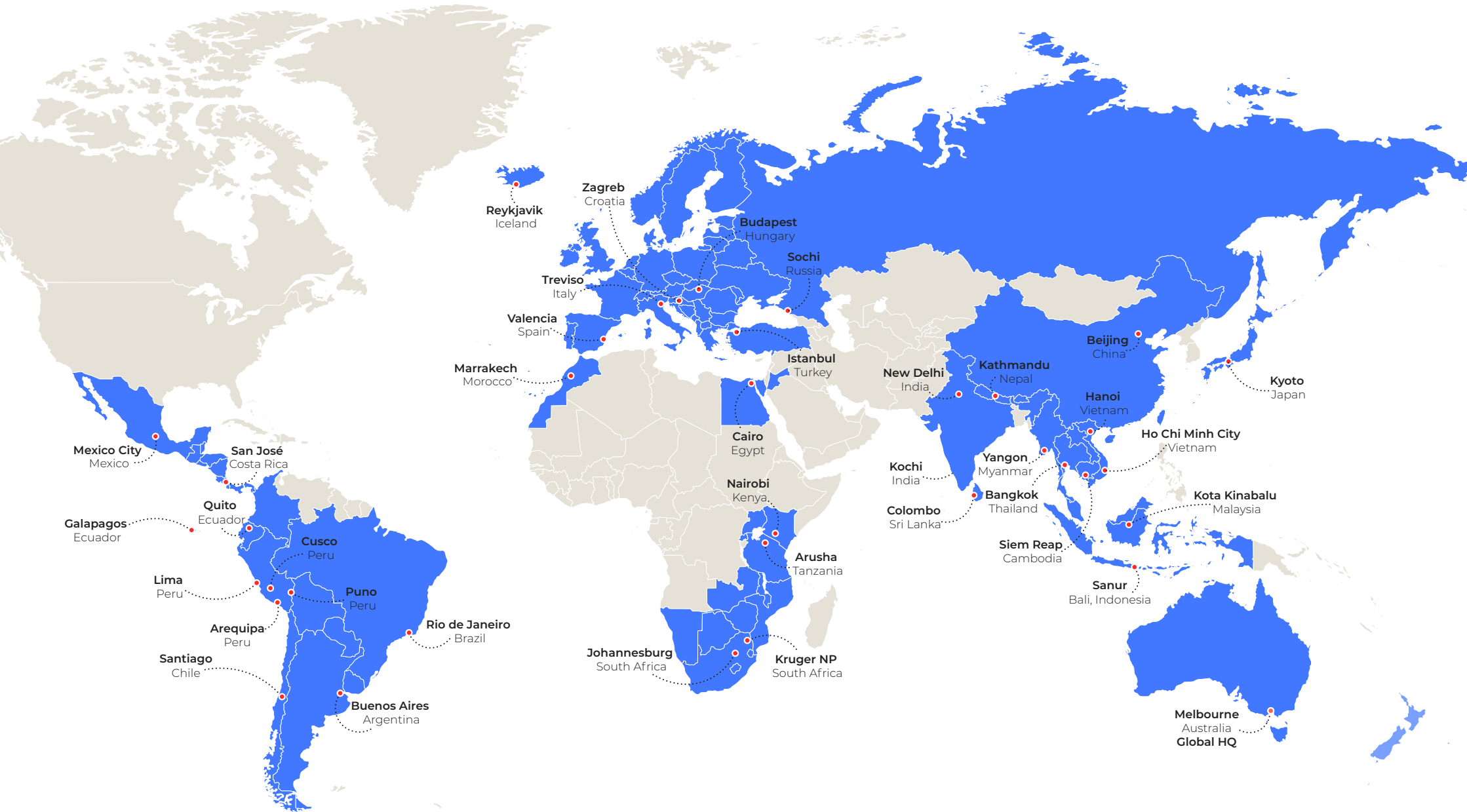


PATRICK WANDIE

KENYA

"Sharing my own culture with my travellers as well as learning about theirs is my favourite part about being a tour leader, as well as showing our customers the incredible wildlife of this region."

Our destinations



● DMC Office or operational base
■ Country we operate in



Matsumoto Castle, Nagano, Japan

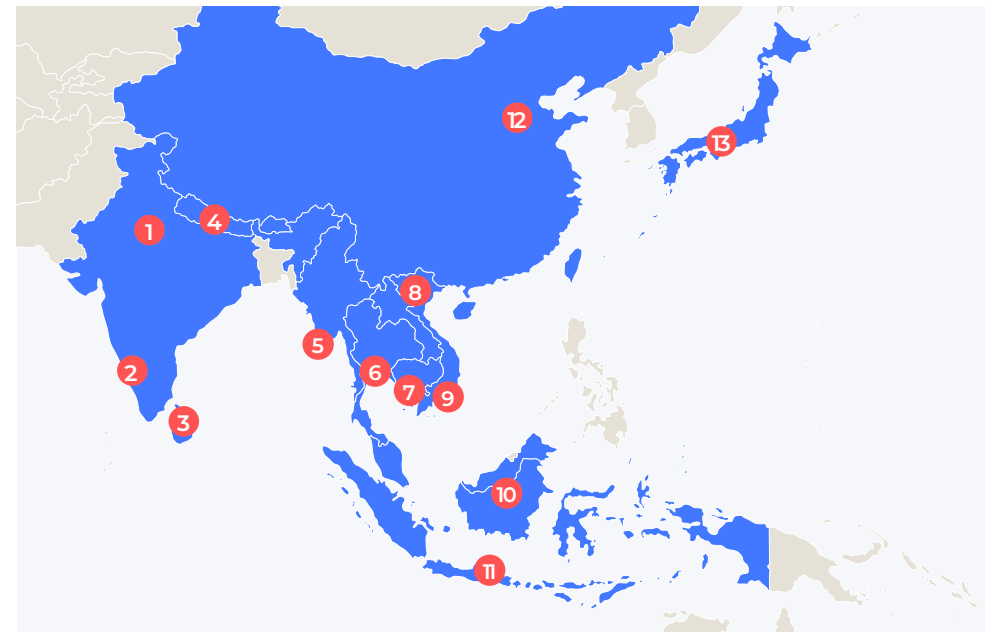
Asia

Colourful, vast and extraordinary, Asia is a melting pot of cultures, cuisines & incredible landscapes.

In China and Japan your passengers will discover cultural gems among hectic city scenes. In Nepal the Himalayas will awe them. In India they will take in iconic sites such as the Taj Mahal and the desert cities of Rajasthan. In Sri Lanka they will travel from misty tea plantations to idyllic beaches. And, in the South-East, they will uncover the golden temples, untouched wilderness and delicious cuisines of Thailand, Vietnam and Myanmar.

Backed by our global network, our local Asian offices will design an itinerary specifically for your clients and your brand. And as a market leader in responsible tourism you can be confident that your branded trip will be sustainable as well as experience rich.

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|---------------------|----------------------------|--------------------------|
| 1 New Delhi India | 6 Bangkok Thailand | 11 Sanur Bali, Indonesia |
| 2 Kochi India | 7 Siem Reap Cambodia | 12 Beijing China |
| 3 Colombo Sri Lanka | 8 Hanoi Vietnam | 13 Kyoto Japan |
| 4 Kathmandu Nepal | 9 Ho Chi Minh City Vietnam | |
| 5 Yangon Myanmar | 10 Kota Kinabalu Malaysia | |



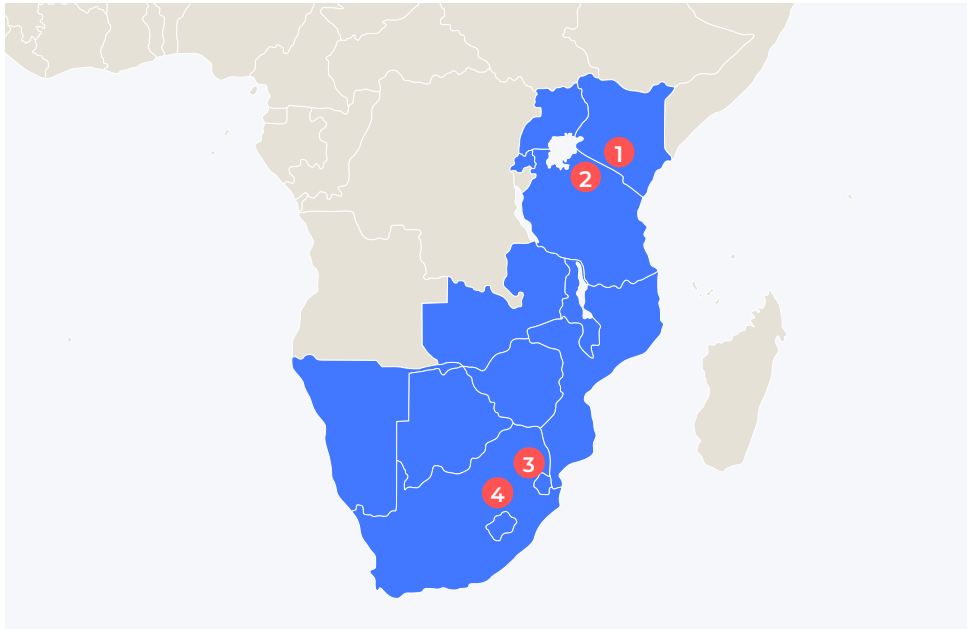
Sub-Saharan Africa

Sub-Saharan Africa is for those looking to leave the tourist trails behind and experience nature in its rawest form.

Kenya, Tanzania and South Africa are famed for their remarkable array of wildlife. Your clients can enjoy spotting the Big 5 from their luxury lodge accommodation, or going on game drives as part of a budget safari. For the more active there are treks to Africa's highest peak, Mt Kilimanjaro or opportunities to take in the incredible views from atop Namibia's famous sand dunes. And let's not forget seeing gorillas in the wild in Rwanda and Uganda.

Whatever your brand's niche, we can create differentiated, value-for-money product perfectly pitched to your clients. Whether your clients want an overland journey through Malawi or just to take time out on Mozambique's beaches, our African offices will use their expert local knowledge to design and operate a unique itinerary for your brand.

- 1 **Nairobi** Kenya
- 2 **Arusha** Tanzania
- 3 **Kruger NP** South Africa
- 4 **Johannesburg** South Africa



Kruger National Park, South Africa



Abu Simbel, Egypt

North Africa & Middle East

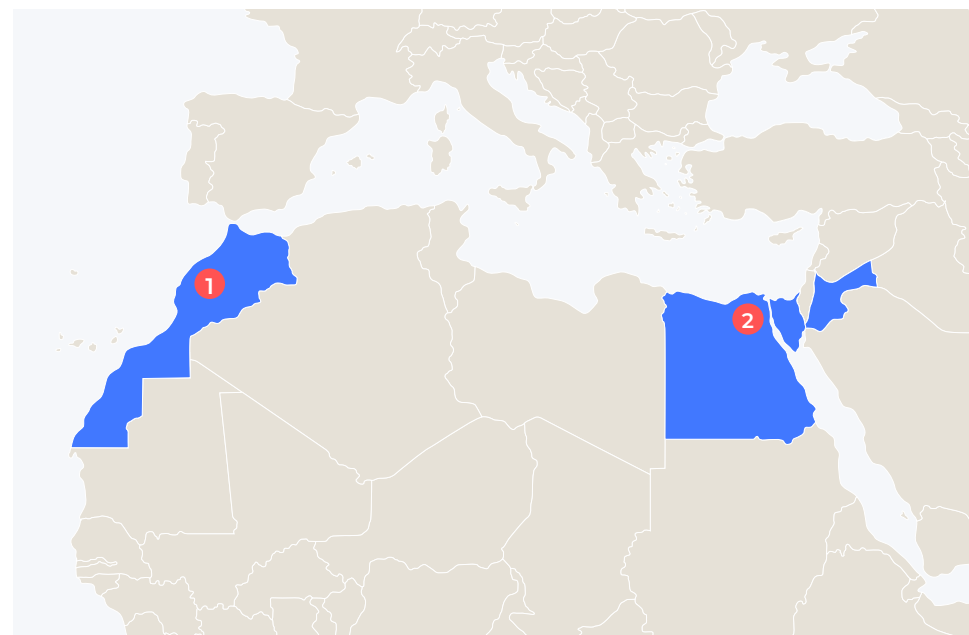
Shrouded in the ancient past, this extraordinary region brings history to life and offers travellers rich cultural experiences.

In the Middle East and North Africa our local teams create itineraries exclusively for businesses like yours. They'll use their expert local knowledge to create a sustainable, responsible and thoughtfully designed itinerary that reflects your brand, your clients and their interests.

In Morocco your travellers can hike through the stunning Atlas Mountains or lose themselves among heaving medinas of the cities. In Egypt they'll be explore famous sites such as the pyramids or head to the lesser-known ancient cities with their labyrinths of churches and mosques. Travellers to Jordan can live with the Bedouin in Wadi Rum and explore the ruins of Petra.

① **Marrakech** Morocco

② **Cairo** Egypt



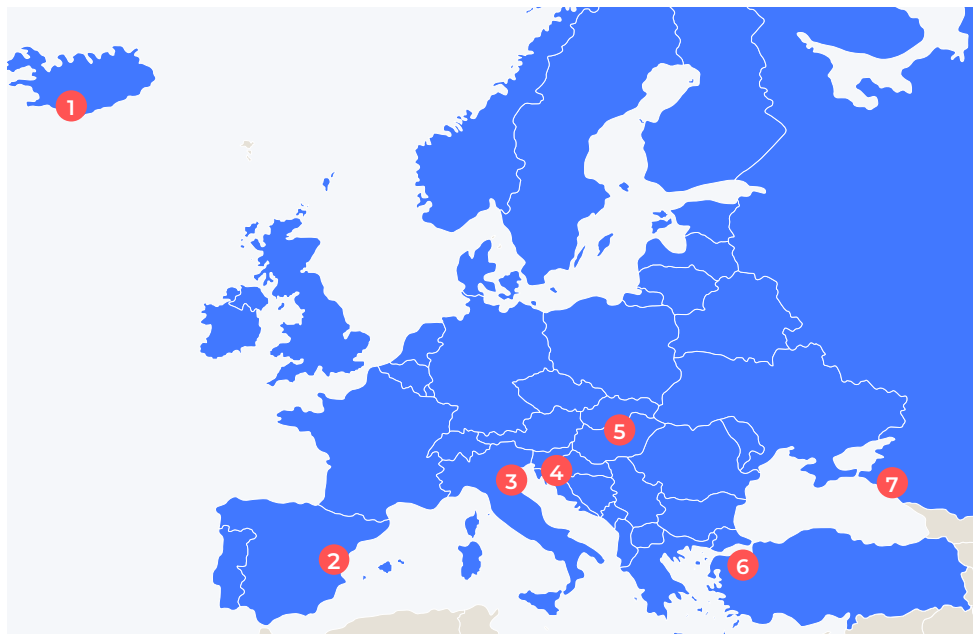
Europe

With beautiful churches, artistic masterpieces, castles, rivers and mountains, Europe is the perfect travel package.

Paris, Rome, London, Madrid, Budapest and Berlin – Europe's most iconic cities reveal their histories among a backdrop of famous sights, incredible mountain vistas, lush emerald fields and luxurious Mediterranean coastlines. Throw in Scandinavian snowfields, Russian grandiosity and Spanish siestas and Europe is an unbeatable destination.

Our local network of experts covers Europe from the Arctic, to the Mediterranean, the Balkans and the more classic destinations in between. They can tailor make an itinerary for you clients, under your brand putting together experience-rich activities across a range of accommodation levels and travel-styles.

- 1 **Reykjavik** Iceland
- 2 **Valencia** Spain
- 3 **Treviso** Italy
- 4 **Zagreb** Croatia
- 5 **Budapest** Hungary
- 6 **Istanbul** Turkey
- 7 **Sochi** Russia



Cinque Terre Hike, Italy



Treetop walk, Arenal Volcano NP, Costa Rica

Latin america

Latin America offers up a glorious array of ancient ruins, tropical rainforests, vast deserts and colourful cities.

The highlights of this continent come thick and fast. Your clients could explore the remote reaches of the Amazon, trek the Inca Trail, spot wildlife in the Galapagos or climb icy peaks in Patagonia. Those looking for a more laidback journey can embrace tango in Argentina, sample wine in Chile, experience the wonders of Rio de Janeiro or simply unwind on a beach in Mexico.

Our local offices use their expert knowledge to take care of the nitty gritty elements that come with travelling in Latin America including permit applications and navigating the continent's sometimes challenging infrastructure. All you need to do is decide where your travellers would like to go and we'll design an itinerary for you; one that delivers the kind of activities and experiences your clients expect.

- | | | |
|------------------------------|------------------------|----------------------------------|
| 1 Mexico City Mexico | 5 Lima Peru | 9 Rio de Janeiro Brazil |
| 2 San José Costa Rica | 6 Cusco Peru | 10 Buenos Aires Argentina |
| 3 Galapagos Ecuador | 7 Arequipa Peru | 11 Santiago Chile |
| 4 Quito Ecuador | 8 Puno Peru | |





Drakensburg, South Africa

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